



# **Welcome to Halton's Innovation Community**

Haltech Sponsorship Package

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### **Our Mission**

We empower all innovative companies to realize their full potential through education, advisory services, and strategic connections.

### **Our Vision**

Connecting dots, changing lives.

### **Our Objective**

To efficiently maximize Haltech Clients' economic impact.





Haltech Innovation Ecosystem Sponsorship Package 2023

#### **Innovation Ecosystem**

Haltech's Innovation Ecosystem is our greatest asset. Think of the ecosystem as the community that enables our clients to be successful - the entities associated with us, the relationships we nurture, and the impacts we make across the region and beyond. This map shows how we're connected with each of these entity types.

- Provincial Organizations
  - We connect clients with provincial entities like the Ministry of Economic Development, Job Creation and Trade and the Ministry of Research and Innovation to get clients connected with researchers, industry partners, and funding
- Federal Services
   Services like FedDev Ontario
   and BDC provide funding
   allowing us to provide key
   programming and services
- Chambers of Commerce Tap into a number of business networks across Halton to gain your business the exposure and recognition it deserves
- Post-Secondary Institutions We maintain a close relationship with top colleges and universities giving clients access to student talent and research facilities

- Other Partners & Sponsors

  Clients can get access to preferred membership rates for participating coworking spaces and access to a
  - membership rates for participating coworking spaces and access to a powerful network of innovators and change-makers across Halton
- Co-Working Spaces &
   Other Support Organizations
   We collaborate with other Regional
   Innovation Centres to bring joint events
   and programming
- Economic Development & Municipalities We connect clients with key economic development agencies for additional start-up and scale-up resources
- Economic Development & Municipalities Clients can request 1:1 consultations with a number of our sponsor companies for guidance with intellectual property, insurance, taxes, and more





Audience and clients

**3.8k** Character Email recipients w/ 42% open rate



Total events

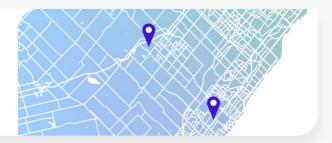
**2k** \*\*\*
Total attendees

180+
HERhalton attendees

3.7k Monthly webpage views

2.4k in
Total followers

2 hubs ABurlington | Milton



#### Our audience:

- Startup and scale up community
- Clients
- Enterprises

- Ecosystem partners
- Funding partners
- Academic institutions

- Governments
- Chambers of commerce
- Industry observers

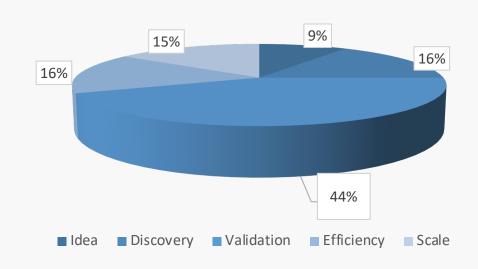
#### Where our Clients are at

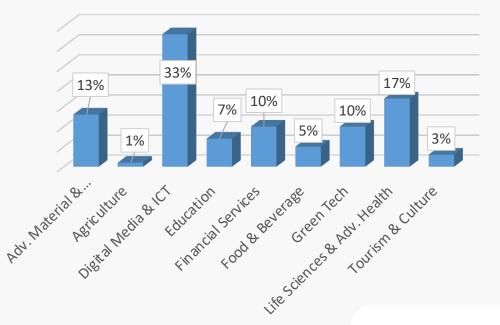
189

Active Clients
Fiscal Year 2022

**Client Stages\*** 

**Client Sectors** 





13% Youth Founders · 41% Women-Led · 11% Social Innovation





Champion the success of hundreds of innovative startups across Halton.

#### **Hi5 Pitch Competition**



#### 100+ Attendees

This annual pitch competition provides our most innovative clients with a fantastic opportunity pitch to a panel of industry professionals and gain exposure to industry partners and investors.

#### HERhalton Women's Day Breakfast



#### 180+ Attendees

Each March we invite Halton's innovation and entrepreneur community to join us and celebrate the many successes of women entrepreneurs across Halton and beyond. Hear inspiring stories, meet new people, and celebrate!

#### <u>Summer Social Open</u> House





Each year Haltech & TechPlace cohost our Annual Summer Social and open house at our main office located in Burlington, showcasing our most innovative and influential clients.

<sup>\*</sup>We also host regularly-occurring educational webinars with sponsors, see final page for contact info.

#### **Beyond Boundaries**



#### **150+ Companies Impacted**

Beyond Boundaries is a 5-week
hybrid accelerator program
that advances women's
economic empowerment. This
program supports
women entrepreneurs to grow,
scale-up their business and
reach global markets.

#### Roadmap to MVP



#### 100+ Registrations

In partnership with WEtech

Alliance and Sitaran Group, Roadmap
to MVP is a 10-week series to help
women-identifying tech
entrepreneurs explore the roadmap
creating their minimum viable
product (MVP).

#### **Investment Readiness**



#### **80+ Registrations**

Investment Readiness with David W.

Wright gives clients a behind the scenes look into the investment landscape and what it takes to exceed investors' expectations, unmatched by any course of its kind.

Perk	Event-Based (\$1.5K minimum)	Program-Based (\$5K minimum)
Opportunity to host events or programs	<b>✓</b>	<b>✓</b>
Corporate logo displayed on Haltech website and on all marketing opportunities & collaterals	<b>✓</b>	<b>✓</b>
Recognition of your Sponsorship and support at Haltech events	<b>✓</b>	<b>✓</b>
Visibility as sponsor in Haltech monthly newsletter, weekly client email and social media	<b>√</b>	<b>√</b>
Introductions to Haltech Advisors		<b>✓</b>
Opportunity to attend & present to program participants		<b>✓</b>
Referrals via Virtual Office Hours		<b>✓</b>

#### **NETWORK**

in person or virtually with Haltech clients and ecosystem partners.



#### ALIGN AWARENESS

of your brand with businesses in the technology sectors.

# SHOW YOUR COMPANY'S SUPPORT

of diversity, innovation and economic growth.

**EXCHANGE CREATIVE IDEAS AND FORM PARTNERSHIPS.** 

#### **EARLY ACCESS**

to entrepreneurs in various tech sectors.



# GET REFERRALS TO YOUR COMPANY through Virtual Office

Hours\*.

# HEAR BUSINESS PITCHES

and be the champion of their success.

# PUT YOUR COMPANY AT THE FRONT

of the innovation scene in Halton and beyond.





## What're you waiting for?

Expose your brand to Halton's vast and diverse innovation ecosystem.



**Haltech Regional Innovation Centre** 



Haltech\_RIC



**Haltech Regional Innovation Centre**